

## Important BackupEDGE 3.0 Advance Information

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### BackupEDGE 3.0 Information

We're very pleased to announce that BackupEDGE 03.00.00 is just about ready for Beta. A follow up notice will be emailed shortly requesting beta participants.

As mentioned in the previous newsletter...

- BackupEDGE 3.0 is different enough from 2.x that it will require some getting used to, specifically in scheduling backup jobs. It is far more flexible, but operates differently.
- BackupEDGE 3.0 pricing, under review in October, has been finalized. It is higher than 2.x, (except for encryption licenses).
- Clients under a current *Support / Maintenance Subscription* are being rewarded. They will get a BackupEDGE 3.0 upgrade **FREE**, even though it has a retail price up to \$200 higher than they originally paid. This includes clients who have purchased a new license since November 1, 2009 **or** have purchased an upgrade license *at any time during 2009*.

### Support / Maintenance

The really good news is that there is still time to purchase a new BackupEDGE 2.x license, or a *Support / Maintenance Subscription*, before the end of

2009 and save significantly over the upgrade price. See page 3.

### New Features in 3.0

The new features in BackupEDGE 3.0 create new opportunities for both improving the quality and reducing the cost of data protection. These include...

- MySQL Hot Backups
- Blu-ray writer support
- Multiple archives per medium on...
  - Tape media
  - Blu-ray re-writable media
  - DVD re-writable media
  - Iomega REV media
- D-to\*-to-\* Backups  
Perform a quick backup to something fast, like a removable disk, FTP, or REV Resource, then send the archive to a FTP or Amazon S3 remote Resource, or to tape, DVD etc. after the backup window is closed. The archive is automatically re-segmented / re-compressed as necessary to fit the target Resource.

To tie all this together, we've developed an...

- All New Scheduler allowing easy creation of even the most complicated backup schemes, multiple week rotations, etc. For instance, even the *Basic Schedule* could have all of the following defined:
  - Master Backup last day of year.
  - Master Backup first day of each month.
  - Master Backup 15th day of each month.
  - Differential backup every weekday.

There are far more combinations available but you get the idea.

Since this opens up the possibility of having many archives, management becomes more important, so each schedule item has a new feature:

- Time To Live (AKA expiration)  
An archive that hasn't reached its expiration date won't be automatically deleted or overwritten. For instance, if a backup to tape is set to expire in one day and the tape is left in the drive, the next nightly backup will overwrite it. That is our current behavior. If you set the expiration to more than one day, the next night's backup will simply append to the end of the tape, opening up a new range of possibilities.

Fast File Restore and Instant File Restore capabilities are maintained on media with multiple archives.

RecoverEDGE disaster recovery is capable of scanning media and displaying a list of archives available for restore.

### Be Ready / Order Now

You only have until **December 31** to order new 2.x licenses or get current licenses upgraded or under maintenance at current prices (and be eligible for the free upgrades), so contact your reseller or Microlite Corporation now and save.

Page 2 of this newsletter contains the BackupEDGE 3.0 price list. Page 3 contains examples of which 3.0 licenses are available for each class of BackupEDGE user. Be sure to examine the tables so you'll know which category you fall under, and why it is so important to prepare today.

**BackupEDGE 3.0 Pricing**

BackupEDGE 3.0 pricing<sup>(a)</sup> becomes effective on the date the product ships, estimated to be February 1, 2010.

SKU	Description	Old Retail	New MSRP (b)	NOTE
<b>Commercial Retail Licenses</b>				
BE3REL	BackupEDGE 3.0 Retail License installs on any one of: Linux 2.6.x / 2.4.x (Intel IA32/EM64T/AMD64) SCO OpenServer 6.0.0 SCO OpenServer 5.0.5 - 5.0.7 / 5.0.7V SCO UnixWare 7.1.1 - 7.1.4	\$400.00	<b>\$500.00</b>	<b>c</b>
BE3SUL	BackupEDGE 3.0 Interim Product Upgrade License: 2009 Retail Activations only.	-	<b>100.00</b>	<b>d</b>
BE3PUL	BackupEDGE 3.0 Product Upgrade License: from 2.x only - not under a current Subscription.	160.00	<b>250.00</b>	<b>e</b>
BE3CUL	BackupEDGE 3.0 Competitive Upgrade License: restrictions apply	260.00	<b>350.00</b>	<b>f</b>
BE3ENC	BackupEDGE 3.0 Encryption Supplement License: 2.x Encryption licenses will be upgraded at no charge by request.	160.00	<b>150.00</b>	
BE3MKT	BackupEDGE 3.0 Media Kit: CDROM in mailer. All docs on-line or on CDROM.	20.00	<b>20.00</b>	
BE3SUP	BackupEDGE 3.0 Annual Support / Maintenance Subscription: Valid for 3.0 licenses only.	-	<b>200.00</b>	<b>g</b>
<b>Non-Profit/ Charity Licenses (See eligibility requirements on the <a href="#">Microlite Web Site</a>)</b>				
BE3RELNP	Non-Profit / Charity / Educational version of BE3REL	\$300.00	<b>\$400.00</b>	<b>c</b>
BE3SULNP	Non-Profit / Charity / Educational version of BE3SUL	-	<b>\$100.00</b>	<b>d</b>
BE3PULNP	Non-Profit / Charity / Educational version of BE3PUL	120.00	<b>\$200.00</b>	<b>e</b>
BE3CULNP	Non-Profit / Charity / Educational version of BE3CUL	220.00	<b>\$280.00</b>	<b>f</b>
BE3SUPNP	Non-Profit / Charity / Educational version of BE3SUP	-	<b>\$160.00</b>	<b>g</b>
<b>Personal License</b>				
BE3PER	BackupEDGE 3.0 Personal License: No encryption available. Not upgradable. Email support only.	100.00	<b>100.00</b>	

a - All prices listed are in US dollars.

b - Manufacturer's Suggested Retail Price.

c - Retail BackupEDGE 3.0 licenses include a one year Support / Maintenance Subscription.

d - BackupEDGE 2.x licenses first activated between January 1, 2009 and October 31, 2009 are eligible for a \$100 (price-difference only) upgrade to BackupEDGE 3.0 and must be purchased, registered and activated within 1 year of the original activation. Support / Maintenance ends one year after original activation.

e - Applies to upgrades from BackupEDGE 2.x licenses not under a Support / Maintenance Subscription. Includes one year Support / Maintenance Subscription. Old BackupEDGE serial number required for activation.

f - Competitive Upgrades are for those wishing to switch to BackupEDGE from retail copies of ARCserve, Arkeia, BRU, Lone-Tar, NetBackup, NetVault, TapeWare, Zmanda and similar products. ARCserve Lite, open source software and things that come free with tape drives or the operating system do not qualify. Includes one year Support / Maintenance Subscription. Proof of purchase of the product being upgraded required for activation.

g - Support / Maintenance Subscriptions are for BackupEDGE 3.x clients wishing to renew. This SKU is NOT available to BackupEDGE 2.x licensees. Serial number and operating system release required to order.

BackupEDGE 2.x licenses first activated after November 1, 2009, and licenses under a valid Support / Maintenance Subscription, are eligible for a free upgrade to BackupEDGE 3.0. End user must contact Microlite Corporation before March 31, 2010 to get the free upgrade license. Support / Maintenance Subscription ends one year after original activation.

BackupEDGE 1.x licenses are all over six years old and not eligible for an upgrade. A new license must be purchased.

All BackupEDGE 3.0 licenses are license-only, i.e. no media is shipped unless a media kit **BE3MKT** is ordered.

### BackupEDGE 3.0 Eligibility Requirements

Requirements table for clients wishing to license BackupEDGE 3.0. Determine the status of the client in the column on the left, then the license required in the column on the right. Listed in price order, highest to lowest.

<i>If the end user...</i>	<i>Required BackupEDGE 3.0 License</i>
has a BackupEDGE 01.02.04 or earlier license and is not under a Support / Maintenance Subscription.	<b>BE3REL</b> BackupEDGE 3.x Retail License.
does not have a licensed copy of BackupEDGE and does not own a competitive product from the list on page 2 note f.	<b>BE3REL</b> BackupEDGE 3.x Retail License.
does not have a licensed copy of BackupEDGE but does own a competitive product from the list on page 2 note f.	<b>BE3CUL</b> BackupEDGE 3.x Competitive Upgrade License.
has a BackupEDGE 2.x license activated before January 1, 2009 that is not under a Support / Maintenance Subscription.	<b>BE3PUL</b> BackupEDGE 3.x Product Upgrade License.
has a BackupEDGE 2.x retail license first activated after January 1, 2009 and before October 31, 2009.	<b>BE3SUL</b> BackupEDGE 3.x Interim Product Upgrade License.
has a BackupEDGE 2.x retail license first activated after November 1, 2009.	Entitled to a no-charge upgrade to a BackupEDGE 3.x License, with free Support and Maintenance for 1 year from the original 2.x activation date.
has a BackupEDGE 2.x upgrade license or competitive upgrade license first activated after January 1, 2009.	Entitled to a no-charge upgrade to a BackupEDGE 3.x License, with free Support and Maintenance for 1 year from the original upgrade activation date.
has a BackupEDGE 2.x license under a valid Support and Maintenance Subscription as of January 1, 2010.	Entitled to a no-charge upgrade to a BackupEDGE 3.x License, with free Support and Maintenance for 1 year from the original upgrade activation date.

End users eligible for a no-charge upgrade must contact Microlite Corporation prior to March 31, 2010.

The **TSC1Y** Support / Maintenance Subscription and the current **MB2PUI** and **MB2CUI** upgrade licenses will no longer be available for purchase after December 31, 2009. They are effectively replaced by the **BE3SUP**, **BE3SUPNP**, and various **BE3\*UL\*** licenses.

We are looking forward to bringing you the power and increased flexibility of BackupEDGE 3.0.

As always, I want to thank you all for your continued support of our products.

Tom Podnar - President  
Microlite Corporation

### Notices

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